QUOTATION | EXW Hefei · Incoterms 2020 | USD

Quotation — SPREADERFLEX® 3GSLTÖE equivalent 42 × 2.5 mm²

FC-SPF™ 3GSLTÖE 0.6/1 kV basket-operation cable, 2 × 120 m, for IMPORTASHOP, Laredo, Texas

Quotation No.: **FC-QTN-US-2026-L3G7** Date: **16 Sep 2026** Total: **USD 13,860.00**

Prepared for

IMPORTASHOP — Attn: Gloria Villalvazo
(Customer ref. C-000101)
14404 Investment Ave.
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United States
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Quotation details

Quotation No.: **FC-QTN-US-2026-L3G7**
Date: 16 September 2026
Related TDS: FC-TDS-SPF-2026-L3G7
Currency: US dollars (USD)
Prepared by: Zihao Yang, Global Sales Manager

1. Price schedule

Item	Description	Qty	Unit price (USD/m)	Amount (USD)
1	**FC-SPF™ 3GSLTÖE 0.6/1 kV 42 × 2.5 mm²** Basket-operation cable, equivalent to Prysmian SPREADERFLEX® 3GSLTÖE No. 20157103 Delivered as 2 lengths × 120 m, each on its own drum	240 m	57.75	13,860.00
2	Wooden export drums, packing and routine test reports	2 drums	—	Included
3	International freight to Laredo, TX 78045, USA	1 lot	—	To be advised
Total, EXW Hefei (Incoterms® 2020), excluding freight				**USD 13,860.00**

Freight to Laredo, Texas. A firm freight figure will be issued as a separate line once the forwarder confirms the current rate. Proposed routing: sea LCL Shanghai → Houston or Long Beach, then inland trucking to Laredo; air freight available for urgent delivery. Please also confirm whether you require delivery to the Laredo address on a DAP basis, or whether your own forwarder or customs broker will collect.

2. Estimated shipping data

Packing unit	Cable length	Drum size (approx.)	Net weight	Gross weight (approx.)
Drum 1	120 m	Ø 1,200 × 800 mm	≈ 246 kg	≈ 340 kg
Drum 2	120 m	Ø 1,200 × 800 mm	≈ 246 kg	≈ 340 kg
Total	**240 m**	≈ 2.3 m³	**≈ 492 kg**	**≈ 680 kg**

HS code (indicative): 8544.49. Final weights and dimensions are confirmed on the packing list.

3. Commercial terms

Term	Detail
Price basis	EXW FeiChun factory, Hefei, Anhui, China (Incoterms® 2020). FOB Shanghai also available on request.
Payment	T/T 50% deposit with order, 50% balance before shipment
Lead time	Approx. 20–25 days after receipt of deposit, subject to production schedule
Price validity	Prices are subject to LME copper market fluctuation and will be reconfirmed at the time of order
Exchange basis	Converted from the factory CNY price at a reference rate of USD 1 = CNY {RATE:.2f}; significant exchange movements may require reconfirmation
Import charges	US import duties, tariffs (including Section 301 where applicable), customs clearance and local taxes are for the buyer's account
Quality documents	Routine test report, certificate of conformity, packing list and commercial invoice
Bank	China Merchants Bank, Hefei Branch — USD account, SWIFT CMBCCNBS441 (full details on proforma invoice)

Please confirm the required length. Your enquiry mentions “(42mt) 2 pcs”. This quotation is based on 2 pieces × 120 m (240 m total). If you need 2 × 42 m instead, let us know and we will reissue the quotation with the revised quantity.

For Anhui FeiChun Special Cable Co., Ltd.	Accepted by buyer (signature, name, date)
Zihao Yang, Global Sales Manager	IMPORTASHOP

Contact

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