FEICHUN SPECIAL CABLES · 飞纯特种电缆

QUOTATION | MV POWER CABLE | 3C × 120 mm² · 8.7/15 kV | EX-WORKS · USD

Quotation – 3-core × 120 mm² 8.7/15 kV Cu/XLPE/PVC/DWA/PVC

Offer for 2,000 m of three-core copper conductor, XLPE insulated, double steel wire armoured medium voltage power cable, for the customer in Ghana

Quotation No.: **FC-QT-MV15-2026-GH2000** Version: **00** Date: **23 Nov 2026** Currency: **USD** Destination: **Ghana**

01 Summary

QUANTITY **2,000 m**	UNIT PRICE (EXW) **US$ 58.30 / m**
TOTAL (EXW) **US$ 116,600.00**	LEAD TIME **≈ 20 days**

02 Buyer and Seller

Buyer	
Company	—
Contact person	—
E-mail	—
Destination	**Ghana**

Seller	
Company	**Anhui FeiChun Special Cable Co., Ltd.**
Contact	**Zihao Yang, Sales Manager**
E-mail	**zihao.yang@feichuncables.com**
WhatsApp	**+86 138 5512 3218**
Website	**www.feichuncables.com**
Address	**No. 1 Park, Private Science & Technology Park, Hefei National Economic & Technological Development Zone, Hefei, Anhui, P.R. China**

03 Specification and Price

No.	Description	Qty (m)	Unit price (USD/m)	Amount (USD)
1	**3-core × 120 SQMM Cu/XLPE/PVC/DWA/PVC/RED, 8.7/15 kV** Three-core copper conductor (IEC 60228 Class 2), XLPE insulation with semi-conducting conductor and insulation screens, copper tape metallic screen, PVC bedding, PVC separation sheath, double-layer galvanized steel wire armour (DWA), red PVC outer sheath. Brand: Anhui FeiChun. Packing: 500 m × 4 metallic drums. Technical data: see specification FC-TDS-MV15-2026-3X120.	2,000	58.30	116,600.00
	TOTAL – EXW Hefei, China (USD)			**116,600.00**

Price terms. Ex-works (EXW) price in US dollars (USD) per metre, converted from the RMB factory price of ¥401.10/m at USD/CNY 6.88 (reference rate, 23 Nov 2026), including export packing on metallic drums. Not included: inland freight in China, export clearance, international freight, insurance, and import duties and taxes (incl. VAT/levies) in Ghana.

04 Commercial Terms

Term	Details
Product	3-core × 120 mm² Cu/XLPE/PVC/DWA/PVC/RED, 8.7/15 kV
Brand / origin	FeiChun (安徽飞纯) · Made in China
Quantity / packing	2,000 m = 4 metallic drums × 500 m; cable ends sealed with heat-shrink caps
Delivery basis	EXW Hefei, China (Incoterms® 2020)
Lead time	Approx. 20 days after order confirmation and receipt of advance payment
Payment currency	USD, paid to the Seller's USD account. Price is quoted in USD, converted at USD/CNY 6.88 (23 Nov 2026). If the rate moves materially before the proforma invoice or payment, the Seller may re-confirm the USD price.
Payment terms	T/T: 50% advance with order, 50% before shipment; bank details in Section 05
Warranty	12 months against defects not caused by the buyer
Destination	Ghana
Validity	No fixed validity. The price is linked to the LME copper price and is confirmed at the time of order; it may change with the copper price.
Documents	Factory test report supplied with the shipment

Note on drum weight. A 500 m drum of this cable weighs roughly 8–10 tonnes. Please confirm that your unloading and handling equipment can accept it; 250 m drums are available on request.

05 Beneficiary Bank Details

Item	Value
Beneficiary name	**Anhui Feichun Special Cable Co., Ltd.** **安徽飞纯特种电缆有限公司**
Account No. (USD)	**551904684232456**
Beneficiary address	**Inside a Economic and Technological Development Zones private science park in Hefei, Anhui, China**
Beneficiary bank	**CHINA MERCHANTS BANK HEFEI BRANCH · 招商银行股份有限公司合肥分行**
Account-opening branch	**招商银行合肥滨湖科创支行**
SWIFT (beneficiary bank)	**CMBCCNBS441**
Bank address	**NO 169 FUNAN RD., HEFEI, ANHUI, P.R. CHINA**

Payment conditions and fraud prevention

- Payment currency is **USD**, to the USD account above; the full beneficiary name must be used: Anhui Feichun Special Cable Co., Ltd.
- The company **never changes bank details by e-mail or messenger**. Any change is made only by an official letter signed by the legal representative and stamped with the company seal.
- Please quote the contract and/or invoice number in the payment reference.
- Before paying, please confirm the bank details with the sales manager by phone: +86 551 6536 3735 / WhatsApp +86 138 5512 3218.
- Payer's bank charges are borne by the payer; charge code **OUR** is recommended.
- Please send a copy of the payment slip (SWIFT MT103) to the sales manager on the day of payment.
- This quotation is valid only with the original signature of the legal representative and the company seal.

Prepared by: Sales Dept. | Checked by: Finance Dept. | Approved by: General Manager

ANHUI FEICHUN SPECIAL CABLE CO., LTD.

安徽飞纯特种电缆有限公司

Hefei, Anhui, P.R. China

www.feichuncables.com

CONTACTS

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WhatsApp: +86 138 5512 3218

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FEICHUN CABLE